

Your Moving Out Checklist



Things to do before you sell

Before you place your home on the market, think about presentation. First impressions count in this business, so tick off the following, keep going and don't market until you're happy! It's been said that you should consider spending a few pounds on your home to recoup even more when you sell.

- Front of house – lawn, hedges, weeds, wall paint, flowers
- Free entrance of clutter – create illusion of space
- Dust, Hoover, clean throughout & keep it spotless until it's sold
- Carry out any obvious DIY you've avoided until now
- If walls are dark, paint with light neutral colours like cream
- Fill home with lit, scented candles, flowers, pot pourri, coffee
- Remember to clean the windows & glass surfaces
- Clear out clutter everywhere, no matter if clutter is your friend!
- Re-arrange furniture again to create space
- Pack away most family photos – de-personalise everywhere

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Dealing with prospective buyers

Whether you like them or not, unless you've moved out before the viewings begin, you'll have to deal with them. Here are some tips to remember.

- Tell them positive things about your home not in the Schedule
- Allow them into rooms first to create illusion of more space
- Ensure scented candles are lit etc.
- Have explanation ready about why you're leaving
- Be ready to answer questions about living costs in property
- If they look interested, offer some tea or coffee to chat
- Always direct them last to the best room in your home
- Ask them what they're looking for, listen but don't 'hard-sell' them
- Allow them time on their own to look & think
- End with a handshake, give them schedule if they don't have it



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Who to Contact re Purchase & Sale

Here's a handy final checklist to start working through before you move. Make sure everything that applies is ticked off, and add any others you can think of!

- | | | |
|---|--|---|
| <input type="checkbox"/> Telephone provider | <input type="checkbox"/> Gas & Electric | <input type="checkbox"/> Sky TV |
| <input type="checkbox"/> Post Office (redirect) | <input type="checkbox"/> Bank / Building Soc | <input type="checkbox"/> DVLA & Car finance |
| <input type="checkbox"/> Employers | <input type="checkbox"/> Catalogues | <input type="checkbox"/> Dentist & GP |
| <input type="checkbox"/> Credit Card Companies | <input type="checkbox"/> Home insurers | <input type="checkbox"/> Factors |
| <input type="checkbox"/> Life insurers | <input type="checkbox"/> Car insurers | <input type="checkbox"/> Electoral Office |
| <input type="checkbox"/> Council Tax Dept | <input type="checkbox"/> Inland Revenue | <input type="checkbox"/> TV Licence |
| <input type="checkbox"/> Internet Provider | <input type="checkbox"/> Mobile Phone Comp | <input type="checkbox"/> Gym |
| <input type="checkbox"/> Car breakdown Comp | <input type="checkbox"/> Pension Comp | <input type="checkbox"/> Kids' activities |
| <input type="checkbox"/> Friends & Family! | <input type="checkbox"/> School / Nursery | <input type="checkbox"/> Magazine Subscriptions |
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



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